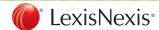# LexisNexis® for Development Professionals

LexisNexis®

In the Know News Brief

Looking for donor prospects and alumni in Bermuda or even further afield? We're continuing to add content to LexisNexis® for Development Professionals to expand your reach. Check out our tip and details on the new content below. Have an idea for a future issue? Send your suggestions to lndpinfo@lexisnexis.com.

⚙ Featured Tip

Locating Individuals with Specific Criteria

If you are interested in finding individuals from a specific company, you can quickly narrow your search parameters using LexisNexis for Development Professionals. For example, if you want to know who might be listed in Marquis Who's Who from a particular company:

1. From the **Individual tab**, select Marquis Who's Who as the source to search.
2. In the **Additional Terms box**, use the segment of career, for example, **career(wendy!)**.
3. You can include additional terms as well, such as **education(ohio w/2 state)**, to find individuals from the desired company who also graduated from a specific college or university.
4. **Click Search**.

📖 Content News

Enhanced Comprehensive Business Report

LexisNexis recently expanded its coverage of international companies in LexisNexis for Development Professionals with the addition of company profiles from Africa, the Virgin Islands and Bermuda. These profiles, from WorldBox AG, provide an overview of the largest companies in the covered regions. **The overviews include:**

- identification information (address, communication information)
- company registration (legal form, legal domicile, board of directors, management, incorporation date, auditors, capital, activity, name and domicile changes)
- profile (NACE code, line of business, import/export, certifications, bankers, management)
- financial information (employees, sales, investments and EBIT where available)
- relationships (owners and subsidiaries).

Countries covered by the WorldBox profiles are:

- Algeria
- Bermuda
- British Virgin Islands
- Ghana
- Kenya
- Madagascar
- Namibia
- Rwanda
- Tanzania

These profiles are currently included in the Company Information collection, available on the **Company tab** of LexisNexis for Development Professionals. To quickly narrow your search to the WorldBox profile for your country of interest, enter "Worldbox and country()" into the **Additional Terms box** on the **Company search form**.

🎓 Training Webinars

Get more from LexisNexis for Development Professionals with training webinars.
To request training, go to http://www.lexisnexis.com/lndptraining or call 800.227.9597, press 1 then press 1252111.

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